



MAKIN & LUBY
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To whom it may concern:

Makin and Luby's Parts Distribution has had considerable growth over the last few years which would not be possible without the Pentana system. Detailed stock management and reporting, Bar-coding inventory management and direct interfaces with our franchise partners are all part of the Pentana system and were not available in our previous DMS, Auto IT.

We use every Pentana resource package available in the Parts area and manage a growing stockholding with confidence in the accuracy and the detail of the reporting.

Downtime in our business could cost Makin and Luby tens of thousands of dollars per hour so we require excellent backup. If anything should go wrong, Pentana's help desk and specialist support are only a phone call away.

It is no coincidence that Makin and Luby's business growth started with changing over to Pentana Solutions.

Yours Sincerely,

Bryce Phillips

Director

Makin and Luby Pty Ltd